

Critical Technologies - Established Leaders Programme

What you will develop:

- Strategic thinking for complex organisational challenges
- Greater confidence leading transformation and change
- Influence and alignment across stakeholder groups
- The ability to shape organisational culture and capability
- Future talent and succession planning
- Resilience when leading through complexity and uncertainty

Delivered in partnership with
Technology Scotland as part of the
Scottish Cluster Programme

Additional content:

Commercial Awareness for Technical Leaders

- Interpret margin, pricing and cash implications of business decisions.
- Assess investment choices against commercial value.
- Lead commercial conversations with clients, boards and funders, and build commercial literacy in their teams.

Storytelling, Influence and Pitching Technical Value

- Build a compelling organisational value proposition and narrative.
- Handle high-stakes conversations with investors, clients and partners.
- Shape external profile and coach others to tell the technical value story.



technology
SCOTLAND



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Programme dates – full days - 0930-1700

Workshop	Date	Theme
Workshop 1	2 December	Strategic Leadership
Workshop 2	16 December	Communication, Influence & Storytelling
Workshop 3	20 January	Leading Through Change
Workshop 4	3 February	Developing Others
Workshop 5	17 February	Personal Impact & Resilience
Workshop 6	3 March	Commercial Awareness for Technical Leaders
Workshop 7	17 March	Workplace Application & Leadership Challenge
Workshop 8	31 March	Peer Playback Event



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